

**For Immediate Release**

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## **Imaging Solutions and Services Turns to Scan-Optics for Production Grade Scanners**

### **Value Added Solution Provider to Resell SO Series Scanners**

**Manchester, CT – April 19, 2006** - Scan-Optics, LLC, an internationally acknowledged innovator and provider of information capture and recognition solutions, today announced a partnership with Imaging Solutions and Services, Inc. (ISSI), a systems integrator of enterprise content management (ECM) solutions, business process outsourcing services provider, and value-added reseller of document imaging products. ISSI will integrate and resell Scan-Optics' SO Series high-performance production scanners to round out their existing family of document imaging solutions and expand their business process outsourcing (BPO) capabilities. The partnership will expand Scan-Optics' product line reach into financial institutions, government, healthcare and manufacturing companies that make up ISSI's nationwide client base. ISSI is headquartered in Memphis, Tennessee with five offices throughout the southeast region.

"As a comprehensive ECM solutions provider and full-service business process outsourcing organization, we recommend and integrate the products and solutions that we use, based on the real-life production experience," said Brad Moritz, chief marketing officer & manager, strategic alliances at ISSI. "The Scan-Optics SO Series provides the features, capacity and value that will meet the needs for many of the industries we serve."

ISSI was founded in 1995 for the purpose of delivering complete solutions to the market. This provided ISSI with the opportunity to grow from a single office serving the greater Memphis area to a national solutions provider with numerous offices throughout the United States. In addition to growing through organic expansion driven by existing client referrals and requests for even broader coverage and services, ISSI has also grown through acquisition. In 1999, ISSI acquired ImageMax of Chattanooga, Tennessee. This acquisition helped the company establish a more substantial business process outsourcing capability from which to serve its clients. In 2002, ISSI acquired MicroMedia and Southern Data in Chattanooga and Knoxville, Tennessee. This expanded ISSI's BPO services and franchise into the large format document conversion services arena.

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“We value our partnership with ISSI as it extends Scan-Optics reach into a number of vertical markets as well as the southeast region of the United States,” said Paul Yantus, president and CEO of Scan-Optics. “In addition, the partnership allows ISSI to greatly expand their BPO business, while delivering complete imaging solutions to the markets they serve.”

As a client-focused and results driven solution provider, ISSI is committed to providing the technology tools and solutions to ensure the clarity of digital image and data capture. At 240 pages per minute, the SO Series was the clear choice, allowing organizations to enjoy one of the fastest high-volume scanners available, with a low overall cost per image capture. The SO Series renders high quality color images by blending the best in optics, illumination, paper transport and image output technologies and easily captures a wide range of document sizes and weights. The SO Series is an ideal fit for any organization automating a document intensive process.

### **About ISSI**

ISSI is a national leader in providing business process outsourcing (BPO) services, document imaging solutions, professional services and imaging supplies. ISSI has proven success providing industry solutions in the commercial / industrial, financial services, healthcare, government, education and insurance markets. Additional information is available at [www.issi-online.com](http://www.issi-online.com) or by calling (800) 948-9466.

### **About Scan-Optics, LLC**

Scan-Optics, LLC, with headquarters in Manchester, Connecticut, is recognized leader in data capture and recognition. Scan-Optics’ systems and software are marketed worldwide to commercial and government customers directly and through distributors. Additional information is available at [www.scanoptics.com](http://www.scanoptics.com) or by calling (800) 745-6001 or (860) 645-7878 outside the United States.

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